

Dave Schultz, President, Waukesha County Community Foundation

Dave Schultz joined the Waukesha County Community Foundation in January of 2005 following an extensive career in the nonprofit fund development field, most of it in Waukesha County. With a broad background that includes management, working with nonprofit organizations, marketing and fundraising, he was ideally suited to be the first full-time executive for the Foundation.

Prior to joining the Foundation, he led an independent consulting practice to help many small and mid-sized development programs in Wisconsin to become more successful. Dave previously served 11 years as executive vice president of the Waukesha Memorial Hospital Foundation and 7 years as vice president for development at Carroll University. He earlier held development positions at Ripon College and the University of Denver.

He is a former president of the Association of Fundraising Professionals, Greater Milwaukee chapter and a recipient of the chapter's award for fundraising excellence. He has spoken at numerous conferences and seminars. Dave is a former board chair for the Waukesha County Chamber of Commerce and has served other nonprofit organizations as a board member and advisor. Dave was also Board Co-chair of LEAVE A LEGACY Wisconsin, which promotes charitable estate planning through partnerships with nonprofit organizations and professional advisors.

The Waukesha County Community Foundation was established in late 1999 to serve the charitable interests of donors who live or work in Waukesha County and care about its future quality of life. Despite a significant recessionary period, the Foundation has grown to more than \$21 million in endowed funds and has provided over \$7 million to nonprofit organizations.